



## *Lecture 13*

# Chair of Mobile Business & Multilateral Security

Business Informatics 2 (PWIN)  
SS 2025

Business Process Reengineering (BPR)

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- **Introduction**
  - Introduction
  - Redesign of Business Processes
- **Process-Oriented Modelling**
  - Event-driven Process Chains
  - Petri Nets

- Business Process, Business Transaction, Workflow, Process Chain, Operational Flow, ...
- Business Process Reengineering, Business Process Improvement, Business Process Innovation, Business Transformation, Business Engineering, Business Process Optimisation, ...

# Business Process Working Definition

- **Working definition**

Amount of manual, semi-automated or automated business activities that are executed according to certain rules towards a particular goal

- Activities are interlinked with each other, with respect to affected people, machines, documents, resources, etc.
- Activities are performed by human and non-human (machine) task managers.
- Tasks can be bundles of activities. A task itself can also be a deliverable with a measurable performance based on performing one or more activities.
- A business process generates a profit or value for customers.
- A collaborative business process activity is run by at least two task managers.

Source: Davenport (1993)

# Examples for Business Processes

- An insurance company processing a claim settlement
- A bank processing a loan application
- A tax office processing a tax declaration
- An employee requesting their travel authorisation
- A customer applying for a credit card via the website of a bank
- ...

# Business Process Optimisation Approaches

- Two basic approaches to optimise business processes

## Process improvement (e.g. Kaizen)

- Keep existing processes and attempt to continuously improve them



## Process renewal (e.g. BPR)

- Radically rethink processes and redesign them from scratch



# Business Process Reengineering (BPR)

- **Definition:**

Business Process Reengineering is the **fundamental rethinking** and **radical redesign** of business processes to achieve dramatic improvements in critical contemporary measures of performance, such as cost, quality, service, and speed.

- Information Technology (IT) is a significant enabler for reengineering Business Processes (e.g. workflow management systems, ERP, etc.).

- Basic Steps for Business Process Reengineering:



Source: Hammer and Champy (1993)

Dramatically improve performance of business processes rather than merely “optimising” them, i.e.

- Improve **efficiency**, e.g. reduce time to market, provide faster response for customers
- Increase **effectiveness**, e.g. deliver higher process quality
- Achieve **cost saving** in the longer run
- Improve **financial performance**, e.g. in terms of sales, profits or profitability

# What does BPR constitute? (1)

An integrated program of change that ...

- delivers **substantial, measurable** improvements, often **rapid ones**;
- usually involves **cultural** and **job/role** changes, which must be managed accordingly;
- is typically ‘enabled’ through **IS/IT**;
- involves creative thinking (breaking the ‘old’ rules).

## What does BPR constitute? (2)

An integrated program of change that ...

- is sponsored by **top/senior management** rather than the IS/IT function;
- is rather driven **top down** than bottom up;
- begins and ends with **customer value**;
- applies to multiple business functions, departments and/or locations, i.e. it is **process-oriented**.

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## BPR – Identification and Analysis of current Business Processes



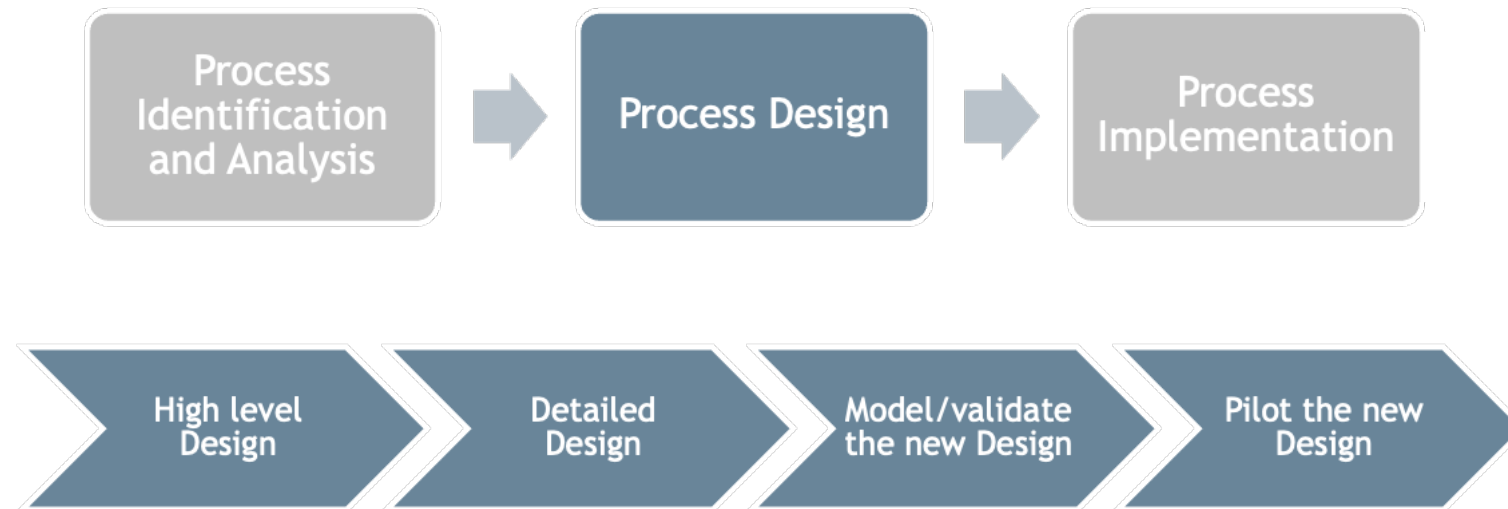
- Key activities by Davenport
  - Identification (modelling) of the current main processes
  - Definition of the process boundaries
  - Determination of the strategic relevance of the identified processes
  - Analysis of the needs for improvement of the current processes
- Output: Understanding of “as-is” processes

Source: Davenport (1993)



- Process-Oriented Modelling
  - Description of all relevant aspects of a business process in a specific description language
  - Description languages  
e.g. Event-driven Process Chains (EPC) or Petri Nets
- Purpose of Process-Oriented Modelling
  - Understanding and documenting business processes
  - Reducing the complexity of business processes in order to enable a common understanding between stakeholders
  - Enable transparency for business processes

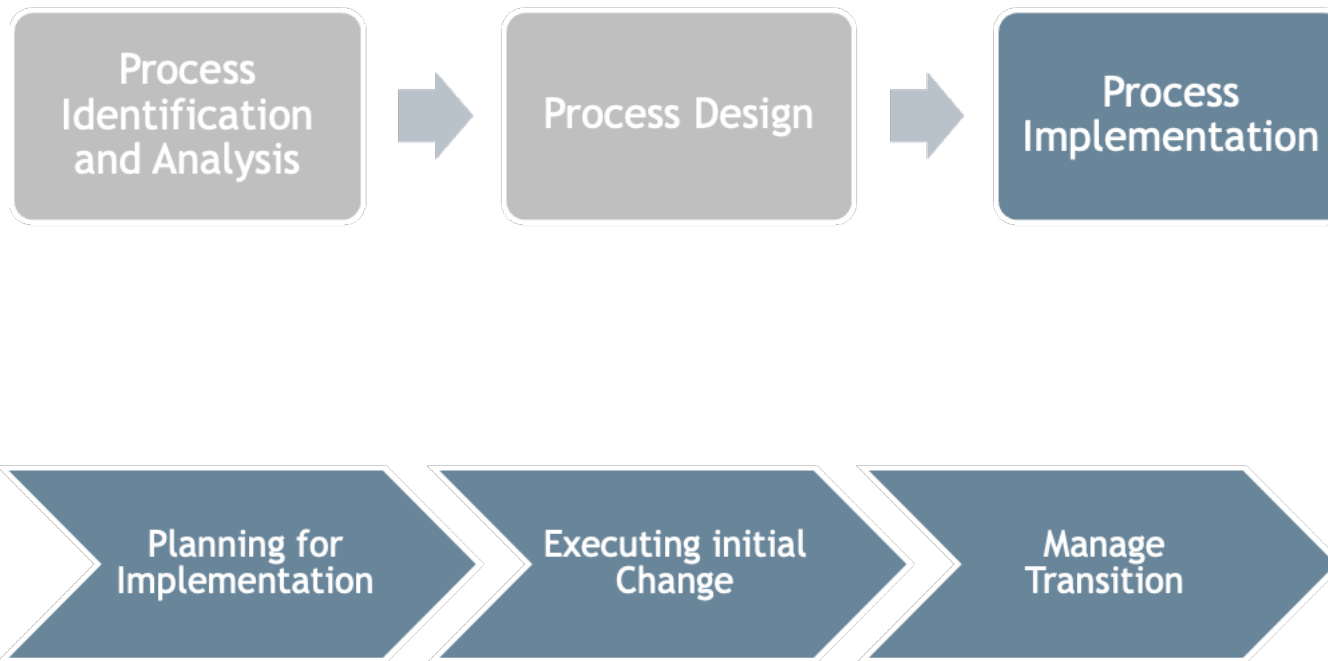
# BPR – Design of new Business Processes



## Problems:

- Little evidence about required new design, but many abstract metaphors (e.g. elimination, change of order, parallelisation, integration, avoiding media disruptions,...)
- Creative design process

# BPR – Implementation of new Business Processes



# BPR – Implementation of new Business Processes – Bottlenecks



- **Organisational Bottlenecks**
  - People as a bottleneck of behavioural change (it takes time for people to change their behaviour)
  - Implementation barriers
  - Special role of top management
  - Training for the role of process owners
- **ICT Bottlenecks**
  - Isolated solutions
  - Duration of implementation period
  - Adaptation of ICT
- **Interaction between Organisational and ICT Bottlenecks**
  - Implementation of optimised processes without considering ICT aspects is suboptimal.

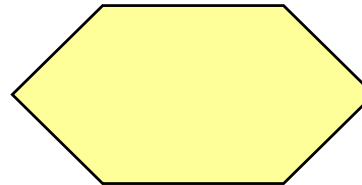
- Use of ICT can be analysed, reproduced, and adapted.
- The complex arrangement of ICT, processes, and people, which evolved in long learning processes, is not easy to reproduce or adapt.
- BPR does not necessarily lead to dramatic performance improvements.

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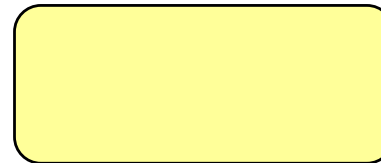
- History
  - Semi-formal, graphical description language
  - Developed in 1992 by Prof. Scheer (University of Saarbrücken) and staff.
  - Related ARIS Toolset is very popular in Germany.
- Application
  - EPCs describe processes, i.e. related activity and process sequences.
  - An “event” is defined as the occurrence of an object or as changing a specific object property.
  - Events and activities may be combined with join operators “and”, “inclusive or”, or “exclusive or”.

# Basic Graphical Symbols

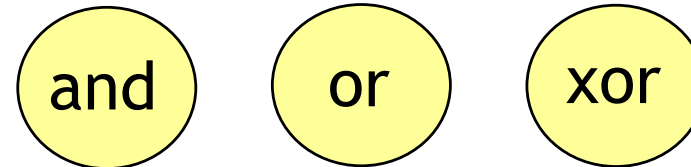
Event



Activity

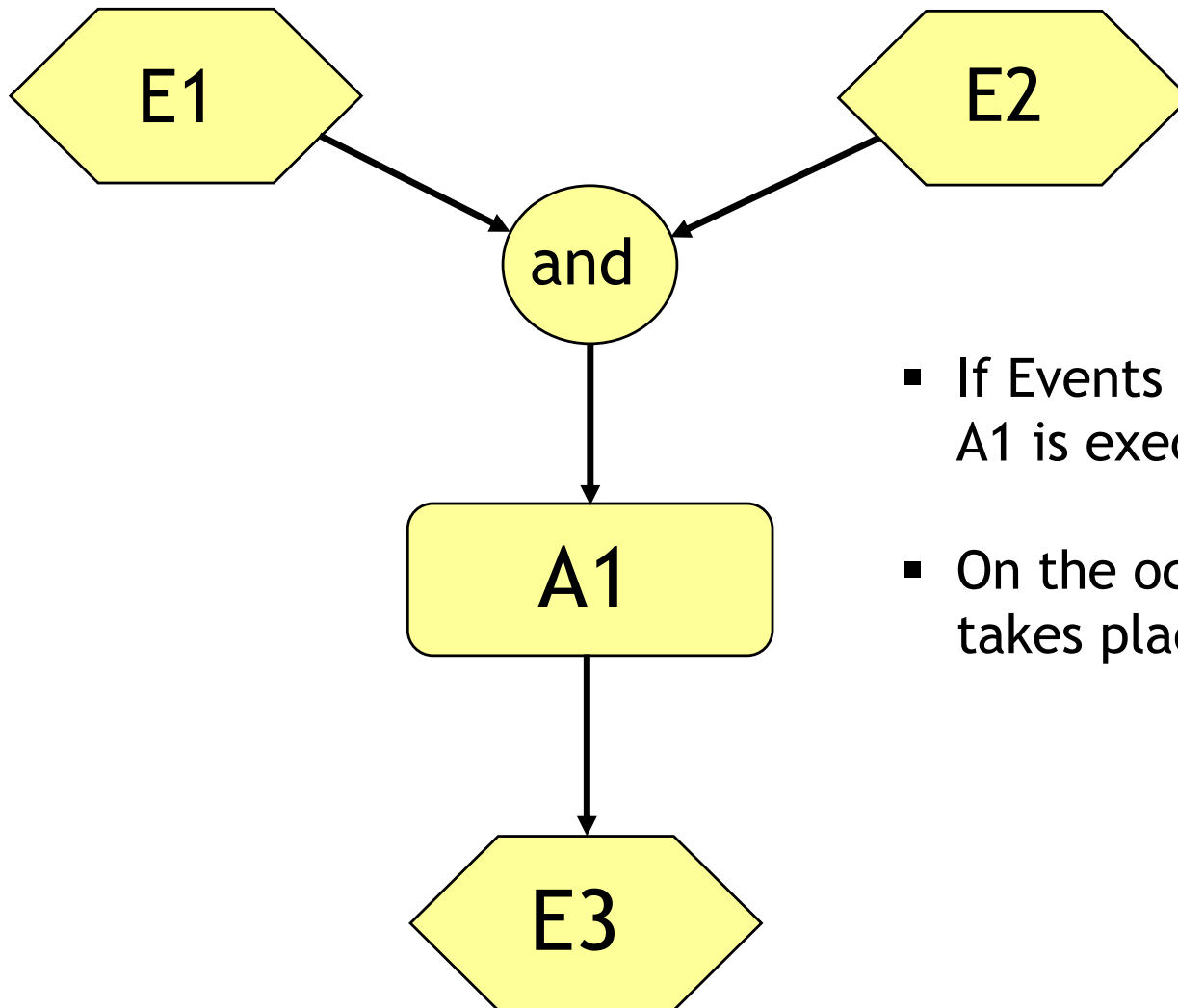


Join operators

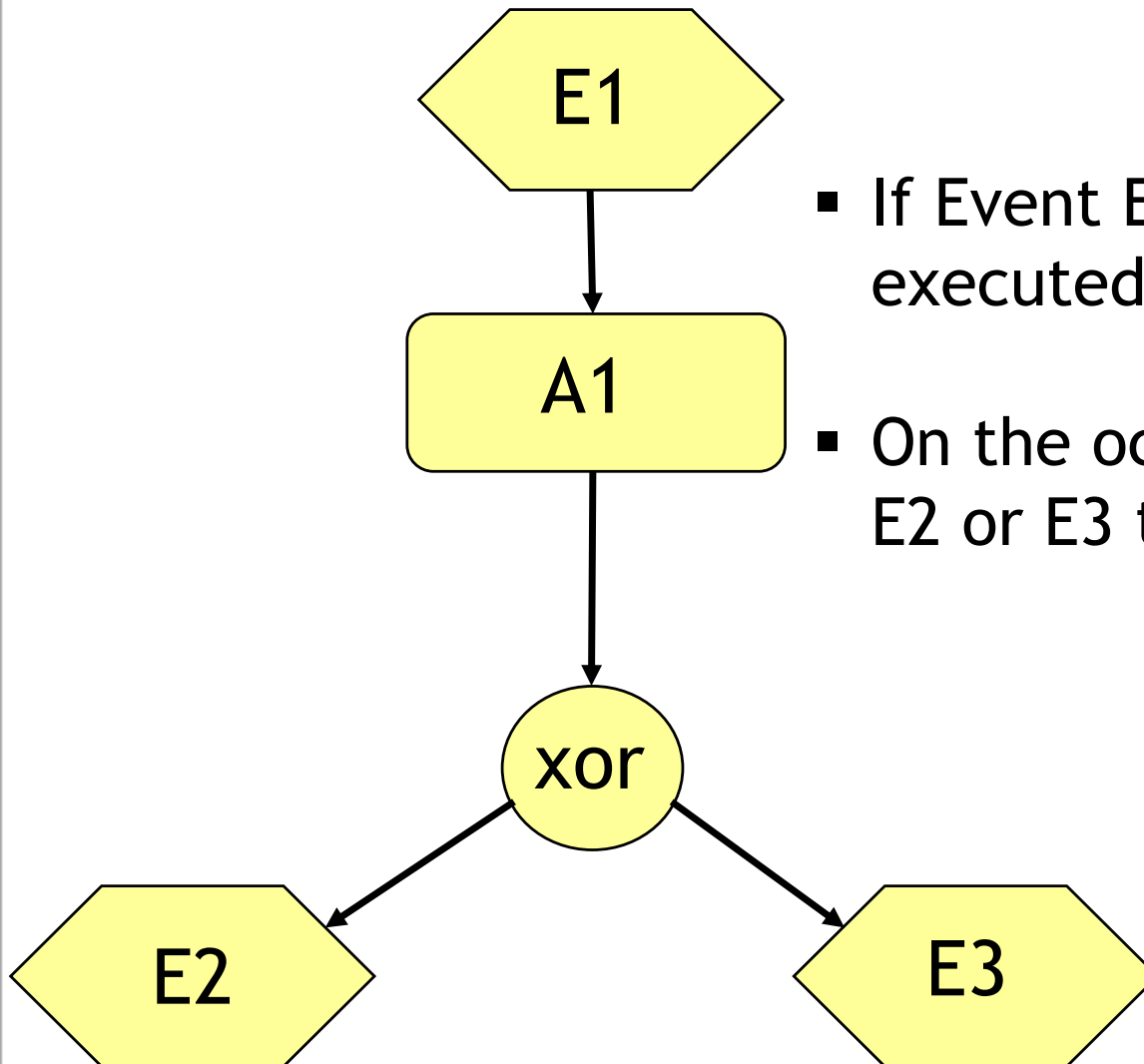


Dependency between  
Event and Function





- If Events E1 and E2 occur, Activity A1 is executed.
- On the occurrence of A1, E3 takes place.



- If Event E1 occurs, Activity A1 is executed.
- On the occurrence of A1, either E2 or E3 takes place.

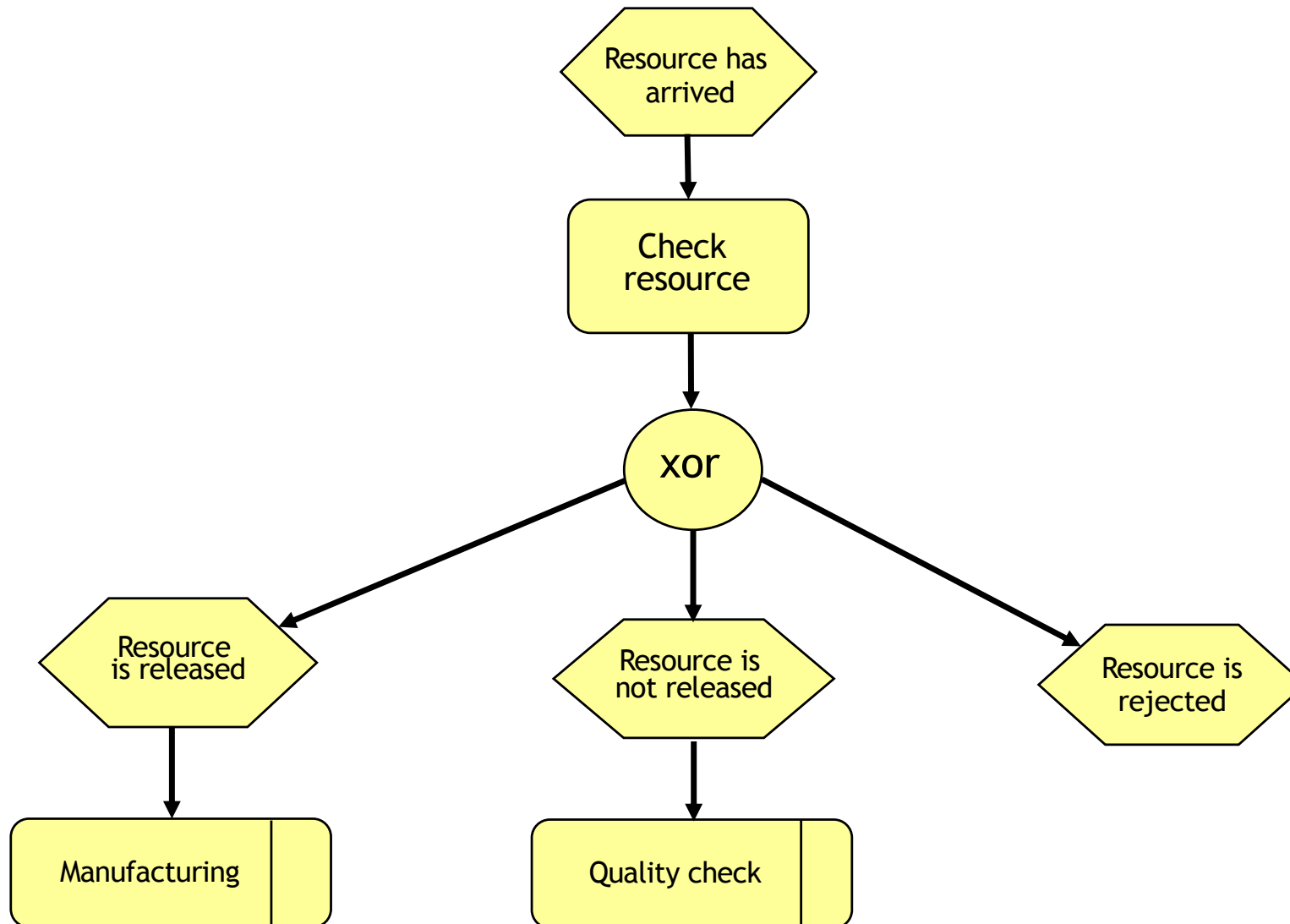
## Start and Final Event

- Each EPC has to
  - start with at least one event (start event) and to
  - finish with at least one event (final event).
- Exception: Reference to another EPC

# EPC

## Start and Final Event

### Example

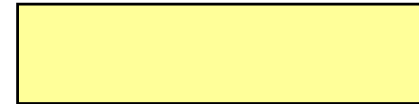


## Refinement and Associations

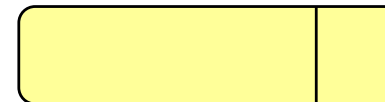
- Activities can be refined hierarchically.
- They can also be associated with
  - responsible organisational units or
  - incoming and outgoing data objects.

# Refinement and Associations Graphical Symbols

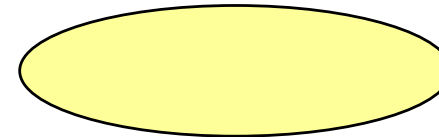
Data object / Physical object



Activity refined by an additional EPC



Organisational unit

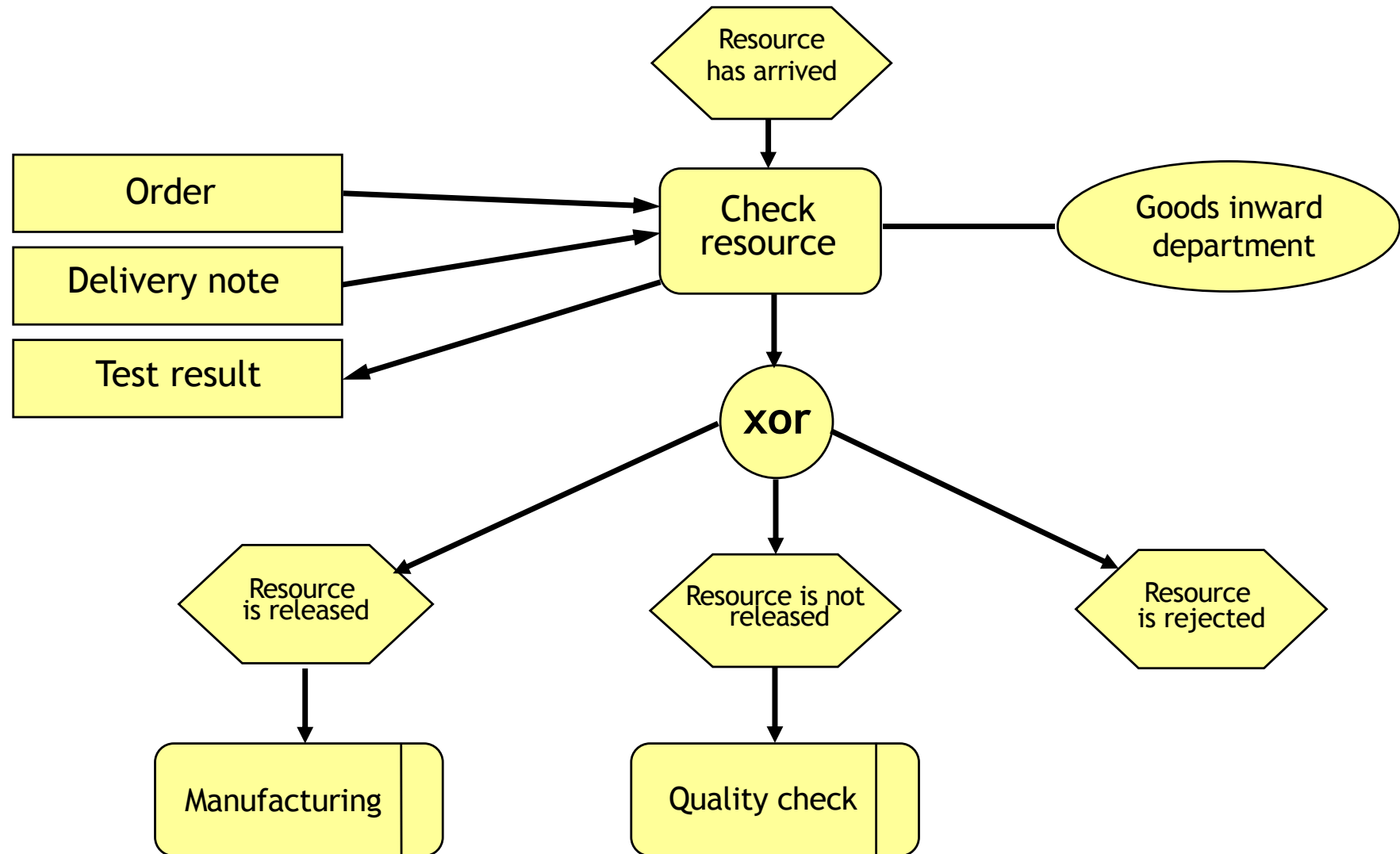


Information flow

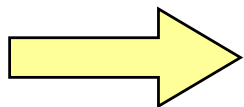


Association to organisational unit





- Simple graphical presentation
- No precise meaning of each symbol, so no formal analysis possible
- Interrelations between objects and activities are often too inadequate for data modelling.
- Fails to distinguish between type and impact of a process

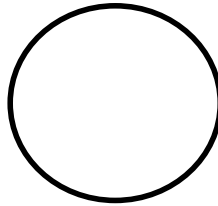


*Not directly executable*

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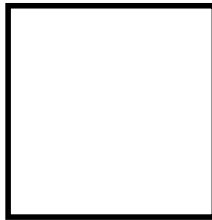
- Developed by C.A. Petri (1962)
- The graphical presentation of a Petri net is a bipartite graph with nodes and arcs.
- Two kinds of nodes:
  - Places: Typically represent resources or partial state of the system
  - Transitions: Represent state transitions and synchronisations
- Arcs in Petri Nets
  - are directed and
  - always connect nodes of different types.

- Place:



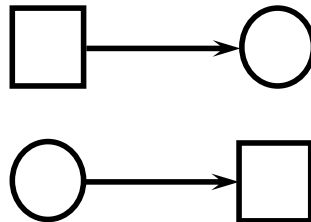
Interpretation:  
State

- Transition:



Interpretation:  
Activity

- Directed Arc:



Interpretation:  
Input/output Relation

A **Petri Net graph** (also called *Petri net*) is a 3-tuple , where

- (i)  $S, T$  are finite sets
- (ii)  $S \cap T = \emptyset$
- (iii)  $S \cup T \neq \emptyset$
- (iv)  $F \subseteq (S \times T) \cup (T \times S)$

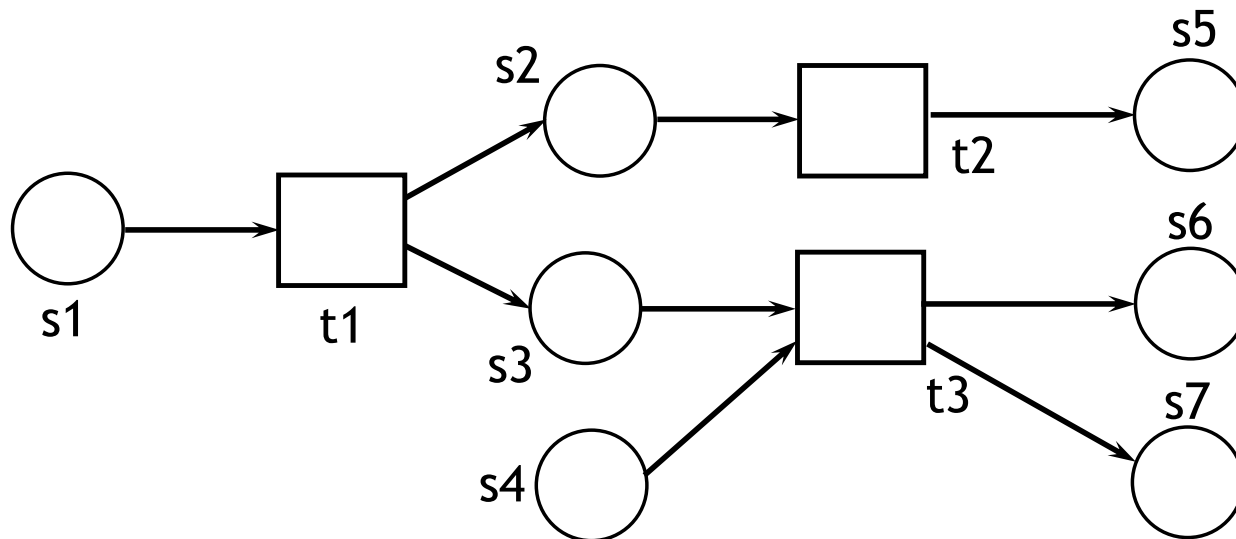
- The elements of  $S$  are called *places*.
- The elements of  $T$  are called *transitions*.
- Places and transitions are also called nodes.
- $F$  is the "flow relation", which constitutes a set of arcs.

The figure below shows the graphical representation of a network  
 $N = (S, T, F)$

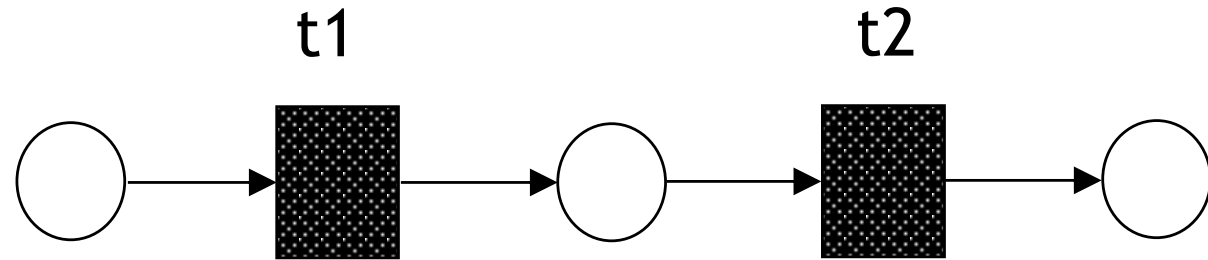
$S = \{s1, s2, s3, s4, s5, s6, s7\},$

$T = \{t1, t2, t3\}$  and

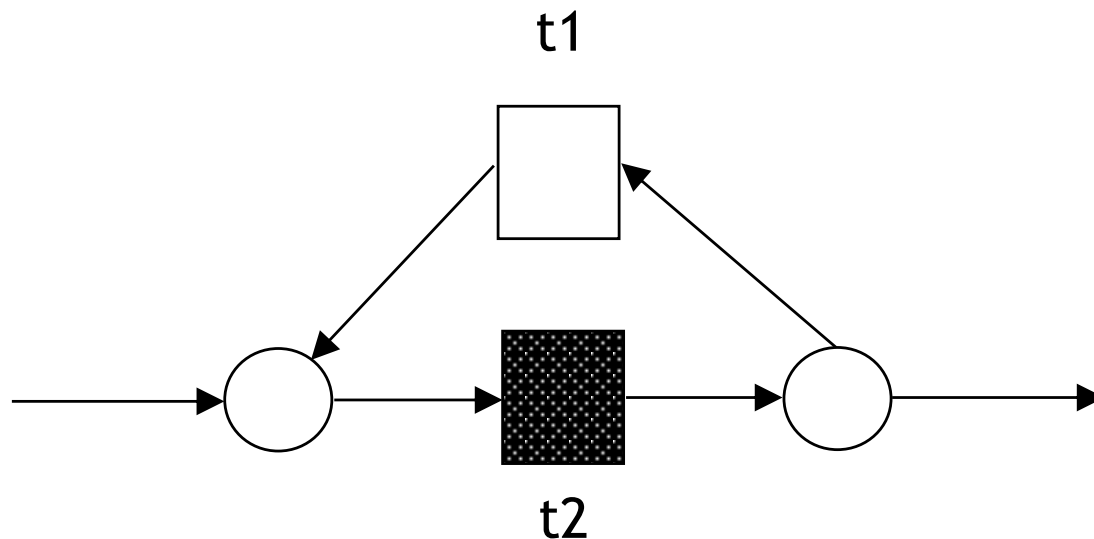
$F = \{(s1,t1), (t1,s2), (t1,s3), (s2,t2), (t2,s5), (s3,t3), (s4,t3), (t3,s6), (t3,s7)\}$



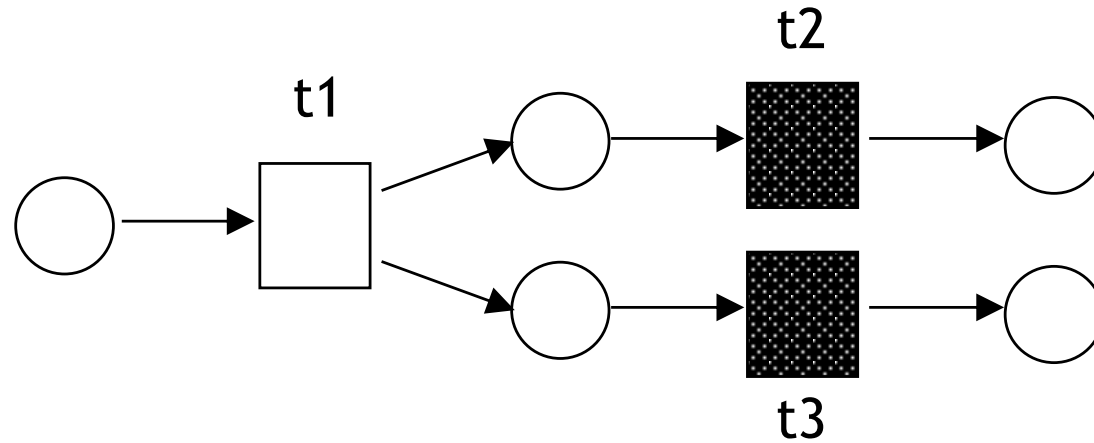
Sequence



Iteration

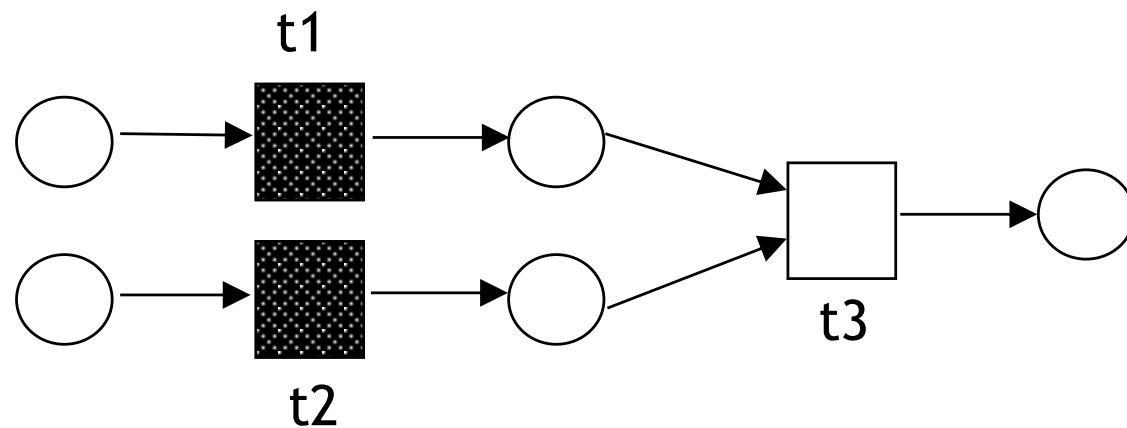


## Concurrency

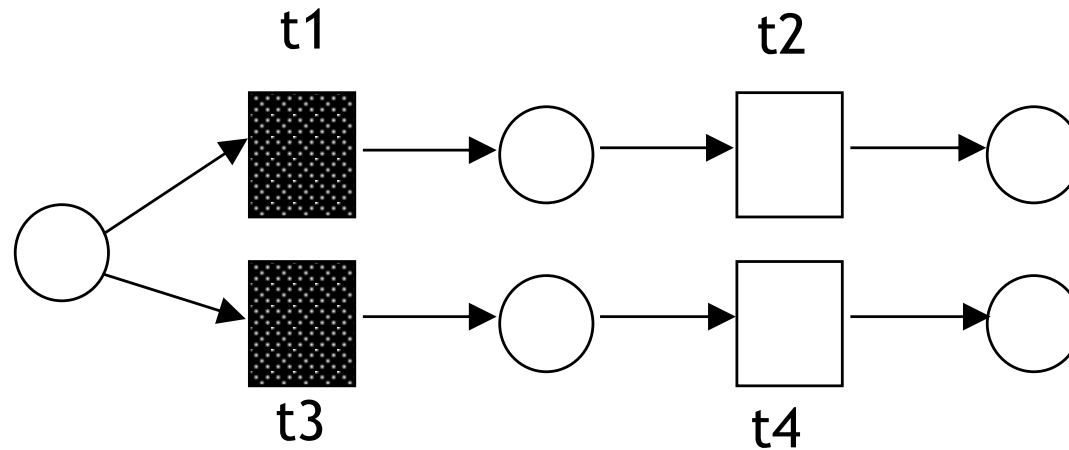



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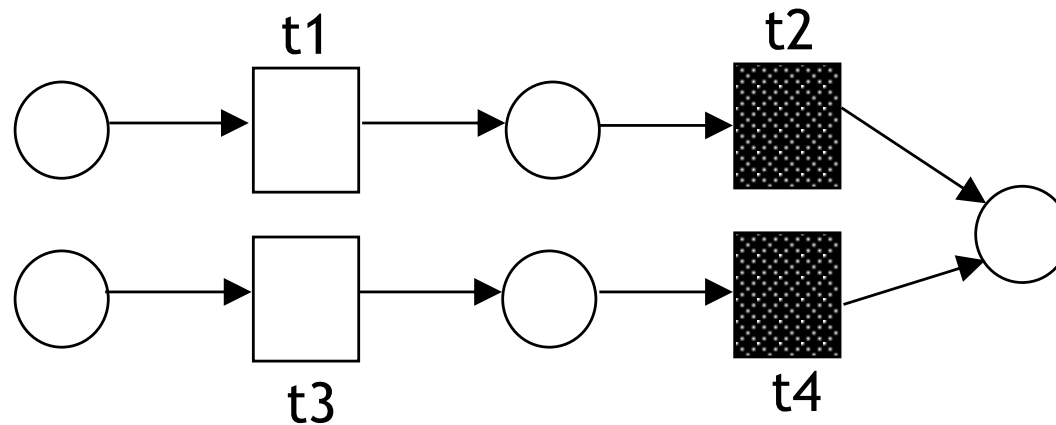
## Synchronisation



Selection  
(Forward conflict)



Backward conflict



- Integration of object-related aspects
- Directly executable (simulation)
- Allows gradual formalisation
- Mathematically based, can be formally analysed



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